



# LAS ESTRELLAS DE SHERRY

Area Nacional Giancristoforo de Mary Kay, Inc.

## MID-YEAR TOP 10 DIRECTORS SEMINAR 2009



#1 - Rosa Lopez Aguilar



#2 - Eira Maria Perez Sanchez



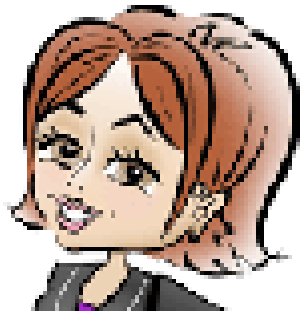
#3 - Norma Jimenez Canchola



#4 - Lilia Pimentel Farfan



#5 - Guadalupe Campos Hernandez



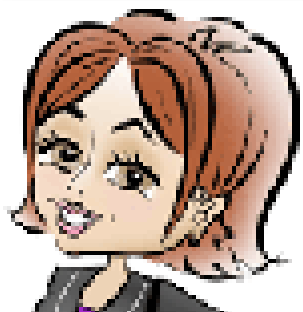
#6 - Maria Irene Toledo Jimenez



#7 - Fabiola Trigueros Padilla



#8 - Maria Cristina Gonzalez Sabido



#9 - Higinia Rita Morales Morquecho



#10 - Ana Garcia Tellez



La misión de Mary Kay es el enriquecer la vida de las mujeres. Nosotras haremos esto de una manera tangible, al ofrecer productos de calidad a nuestras clientes, así como oportunidades financieras a nuestra fuerza de ventas, además de carreras satisfactorias a nuestros empleados. También llegaremos al corazón y espíritu de las mujeres, apoyando el crecimiento y satisfacción personal de la vida de las mujeres con las que entramos en contacto. Continuaremos con nuestra misión con un espíritu de entrega, viviendo los valores positivos sobre los cuales se basa Nuestra

## DE PARTE DE SU DIRECTORA NACIONAL...

*Sherry Giancristoforo • Executive  
NATIONAL SALES DIRECTOR*

NSD Debut July 2000, with record number of Area Directors

Achieved Inner Circle, first year as an Area 2001

- Inner Circle eight years in a row

#3 NSD in Emerald Division 2008 • #18 NSD Nationwide 2007

Highest Monthly Commission • \$48,000

135 Directors in her National Area

2007 Pink Cadillac XLR Convertible



Dear Beautiful Giancristoforo Area Sales Directors and DIQ's:

I am so excited, it looks like you are all having a great start to the new Seminar year!! I just returned from Phoenix, Arizona for the US Director Leadership Conference. It was so exciting to hear our new Mary Kay Corporate goal - the company's current wholesale revenue is \$2.5 billion dollars worldwide - that includes YOU! The goal is to double in the next five years — to \$5 BILLION in wholesale revenues per year! The year 2013 will be our company's 50th Anniversary!

This is so exciting because it means that certainly each of you can double your yearly income, at least in the next five years, if not sooner! Mary Kay, Inc. will do everything in their power to support our efforts. They are a company with a heart. They care about each of you, and it is a company with a passion to win and to succeed, all the while keeping the integrity that Mary Kay stood for. You can be proud to be part of this great company and this incredible business opportunity.

I look forward to seeing each of you at the **Ruby Seminar, next July 17 - 20, 2009**. Please do not hesitate to contact me, however, please remember that it sometimes take a week or so, considering I may have to have your message translated and get back to you, and I am sometimes out of town! Much love, belief and respect,

*Sherry*

Sherry Giancristoforo

36467 Sandsal Circle • Rancho Mirage, California USA 92270 • Tel: 760-992-8132

• email: [sgiancristoforo@comcast.net](mailto:sgiancristoforo@comcast.net) • website <http://www.sherrygnsd.com/>

SHERRY  
GIANCRISTOFORO

# UNIT PRODUCTION AND RECRUITING

as of Diciembre 31, 2008

## UNIT ADJUSTED PRODUCTION SCOREBOARD

|                               |       |       |
|-------------------------------|-------|-------|
| Rosa Lopez Aguilar            | OTHER | 51653 |
| Norma Jimenez Canchola        | OTHER | 44650 |
| Eira Maria Perez Sanchez      | OTHER | 41760 |
| Fabiola Trigueros Padilla     | 3RD   | 35862 |
| Guadalupe Campos Hernandez    | OTHER | 28889 |
| Lilia Pimentel Farfan         | 3RD   | 28880 |
| Laura Dominguez Becerril      | 3RD   | 21703 |
| Maria Cristin Gonzalez Sabido | OTHER | 20679 |
| Katina Mary Clark Hudson      | 2ND   | 20444 |
| Maria Mariso Casiano Martinez | 3RD   | 15351 |
| Maria Irene Toledo Jimenez    | OTHER | 15070 |
| Rosalba Pantoja Magdaleno     | OTHER | 14856 |
| Maria Yanet Garcia Marquez    | OTHER | 14367 |
| Maria de los An Salas Pantoja | OTHER | 12612 |
| Iliana del Contreras Mendoza  | OTHER | 11829 |
| Silvia Socorr Estrada Perales | 3RD   | 11668 |
| Higinia Rit Morales Morquecho | OTHER | 10597 |
| Maria Rosari Centeno Martinez | OTHER | 9955  |
| Silvia Cristi Limon Gutierrez | OTHER | 9276  |
| Ana Garcia Tellez             | OTHER | 5438  |
| Julieta Roc Tovar Monterrubio | OTHER | 4685  |
| Cristina MuDoz Baez           | OTHER | 3290  |
| Suann Hibbs                   | 1ST   | 484   |



Rosa Lopez Aguilar



Norma Jimenez Canchola



Eira Maria Perez Sanchez



Fabiola Trigueros Padilla

## UNIT RECRUITING SCOREBOARD

| DIRECTOR                      | LINE  | NEW RECRUITS FOR DICIEMBRE |
|-------------------------------|-------|----------------------------|
| Eira Maria Perez Sanchez      | OTHER | 17                         |
| Norma Jimenez Canchola        | OTHER | 8                          |
| Rosa Lopez Aguilar            | OTHER | 7                          |
| Katina Mary Clark Hudson      | 2ND   | 5                          |
| Maria Irene Toledo Jimenez    | OTHER | 5                          |
| Laura Dominguez Becerril      | 3RD   | 4                          |
| Lilia Pimentel Farfan         | 3RD   | 4                          |
| Fabiola Trigueros Padilla     | 3RD   | 4                          |
| Guadalupe Campos Hernandez    | OTHER | 3                          |
| Maria Rosari Centeno Martinez | OTHER | 3                          |
| Ana Garcia Tellez             | OTHER | 3                          |
| Maria Yanet Garcia Marquez    | OTHER | 2                          |
| Maria Cristin Gonzalez Sabido | OTHER | 2                          |
| Higinia Rit Morales Morquecho | OTHER | 2                          |
| Iliana del Contreras Mendoza  | OTHER | 1                          |
| Silvia Cristi Limon Gutierrez | OTHER | 1                          |
| Maria de los An Salas Pantoja | OTHER | 1                          |
| Julieta Roc Tovar Monterrubio | OTHER | 1                          |



Eira Maria Perez Sanchez



Norma Jimenez Canchola



Rosa Lopez Aguilar

# COMMISSIONS

## DIRECTORS 12.0% CLUB

| DIRECTOR                      | LINE  | PERSONAL RECRUITING CHECK |
|-------------------------------|-------|---------------------------|
|                               |       | FOR DICIEMBRE             |
| Norma Jimenez Canchola        | OTHER | 7715.28                   |
| Rosa Lopez Aguilar            | OTHER | 4698.54                   |
| Eira Maria Perez Sanchez      | OTHER | 4552.14                   |
| Laura Dominguez Becerril      | 3RD   | 3713.76                   |
| Lilia Pimentel Farfan         | 3RD   | 3566.46                   |
| Rosalba Pantoja Magdaleno     | OTHER | 3078.60                   |
| Guadalupe Campos Hernandez    | OTHER | 2635.56                   |
| Fabiola Trigueros Padilla     | 3RD   | 2604.48                   |
| Maria Cristin Gonzalez Sabido | OTHER | 2597.58                   |
| Iliana del Contreras Mendoza  | OTHER | 2494.87                   |
| Maria Irene Toledo Jimenez    | OTHER | 2223.24                   |
| Silvia Cristi Limon Gutierrez | OTHER | 1764.00                   |
| Maria Yanet Garcia Marquez    | OTHER | 1650.90                   |
| Maria de los An Salas Pantoja | OTHER | 1539.36                   |
| Higinia Rit Morales Morquecho | OTHER | 1309.74                   |



Norma Jimenez  
Canchola



Rosa Lopez Aguilar

## DIRECTOR COMMISSION SCOREBOARD

| DIRECTOR                      | LINE  | COMMISSION AMOUNT FOR DICIEMBRE |
|-------------------------------|-------|---------------------------------|
| Fabiola Trigueros Padilla     | 3RD   | 23098.08                        |
| Rosa Lopez Aguilar            | OTHER | 22390.29                        |
| Katina Mary Clark Hudson      | 2ND   | 21683.77                        |
| Eira Maria Perez Sanchez      | OTHER | 20957.01                        |
| Horaa Jiaene. Canchola        | OTHER | 18823.23                        |
| Guadalupe Campos Hernandez    | OTHER | 17604.10                        |
| Laura Dominguez Becerril      | 3RD   | 13502.48                        |
| Maria Cristin Gonzalez Sabido | OTHER | 11918.33                        |
| Lilia Piaentel Parfan         | 3RD   | 10765.95                        |
| Rosalba Pantoja Magdaleno     | OTHER | 6178.72                         |
| Haria Irene Toledo Jimenez    | OTHER | 5472.90                         |
| Maria Mariso Casiano Hartinez | 3RD   | 4937.0Q                         |
| Haria Yanet Garcia Marquez    | OTHER | 4751.30                         |
| Maria de los An Salas Pantoja | OTHER | 3954.19                         |
| Silvia Socorr Estrada Perales | 3RD   | 3706.23                         |
| Iliana del Contreras Mendoza  | OTHER | 2832.26                         |
| Higinia Rit Morales Morquecho | OTHER | 2421.81                         |
| Maria Rosari Centeno Martinez | OTHER | 2286.27                         |
| Silvia Cristi Limon Gutierrez | OTHER | 2071.54                         |
| Ana Garcia Tellez             | OTHER | 1292.54                         |
| Julieta Roc Tovar Monterrubio | OTHER | 1116.63                         |
| Cristina Muñoz Baez           | OTHER | 756.59                          |



Fabiola Trigueros  
Padilla



Rosa Lopez Aguilar



Katina Mary Clark  
Hudson



Eira Maria Perez  
Sanchez

# SEMINAR 2009 COURTS

as of Diciembre 31, 2008

## CONSULTANT COURT OF SALES

| CONSULTANT                    | DIRECTOR                        | LINE  | SEMINAR PRODUCTION |
|-------------------------------|---------------------------------|-------|--------------------|
| Teresa Reyes Romero           | Guadalupe Campos Hernandez      | OTHER | 24492              |
| Claudia Tza Hernandez Delgado | Maria Yanet Garcia Marquez      | OTHER | 23330              |
| Yolanda Ramos Luna            | Lilia Pimentel Farfan           | 3RD   | 18175              |
| Maria Iracema Ayala VillasaDa | Norma Jimenez Canchola          | OTHER | 15386              |
| Judith Vasquez Aguilar        | Rosa Lopez Aguilar              | OTHER | 15097              |
| Ma Guadalupe Sanchez Islas    | Rosa Lopez Aguilar              | OTHER | 12955              |
| Veronica Olvera Nava          | Maria Yanet Garcia Marquez      | OTHER | 12744              |
| Miria Isabel Jimenez Laines   | Julietta Rocio Tovar Monterrubí | OTHER | 12335              |
| Marcia Aida Paz Franco        | Maria Cristina Gonzalez Sabido  | OTHER | 11714              |
| Olivia Ramirez Memije         | Rosalba Pantoja Magdaleno       | OTHER | 11364              |
| Sandra Navarro Pineda         | Guadalupe Campos Hernandez      | OTHER | 10778              |
| Elena Guerrero Dominguez      | Eira Maria Perez Sanchez        | OTHER | 10466              |
| Monica Er Hernandez Velazquez | Fabiola Trigueros Padilla       | 3RD   | 10382              |
| Germania QuiDonez OrdoDez     | Katina Mary Clark Hudson        | 2ND   | 10359              |
| Gloria Angele Montoya Ramirez | Norma Jimenez Canchola          | OTHER | 9904               |
| Patricia Remedi Vigil Rivera  | Rosalba Pantoja Magdaleno       | OTHER | 9400               |
| Maria Pilar Hernandez Perez   | Noraa Jimenez Canchola          | OTHER | 9253               |
| Margarita Mar Cordero Saucedo | Maria Yanet Garcia Marquez      | OTHER | 8323               |
| Xochitl Rosario Liaoa Tapia   | Fabiola Trigueros Padilla       | 3RD   | 8323               |
| Ma Norma Hernandez Mandez     | Noraa Jimene. Canchola          | OTHER | 8190               |
| Maria Falcon Ascencio         | Maria Cristina Gonzalez Sabido  | OTHER | 8065               |
| Ana Felicidad Torres Llamas   | Katina Mary Clark Hudson        | 2ND   | 7857               |
| Ma del Socorro Lopez Munoz    | Katina Mary Clark Hudson        | 2ND   | 7746               |
| Maria Isabel Muniz Aquino     | Sira Maria Perez Sanchez        | OTHER | 7686               |
| Maria Cristi Rosales Olivares | Laura Dominguez Becerril        | 3RD   | 7593               |
| Ma Adelaida Hernandez Salazar | Rosa Lopez Aguilar              | OTHER | 7473               |
| Maria Luisa Torres Pizano     | Laura Dominguez Becerril        | 3RD   | 7424               |
| Rosa del Carmen Arcos Landero | Eira Maria Perez Sanchez        | OTHER | 7368               |
| Ma Angelica Sanchez Palafox   | Cristina Muñoz Baez             | OTHER | 7174               |
| Krista Ive Gonzalez Hernandez | Higinia Rita Morales Morquecho  | OTHER | 7155               |
| Ma Elisa Recoba Lima          | Rosa Lopez Aguilar              | OTHER | 7105               |
| Miriam Spat Briceo            | Maria Cristina Gonzalez Sabido  | OTHER | 7067               |
| Isabel Franci Hernandez Rojas | Laura Dominguez Becerril        | 3RD   | 7013               |
| Felicita Fran Vazquez Zenteno | Maria Rosario Centeno Martinez  | OTHER | 6885               |
| Maria Elizabet Garcia Bonilla | Silvia Socorro Estrada Perales  | 3RD   | 6881               |
| Ana Maria Lopez Ponce         | L,ilia Pimentel Farfan          | 3RD   | 6741               |
| Gloria Huerta Garcia          | Maria Marisol Casiano Martinez  | 3RD   | 6538               |
| Virginia Mendieta Palafox     | Cristina Muñoz Baez             | OTHER | 6523               |
| Alejandra Baca Melgarejo      | Katina Mary Clark Hudson        | 2ND   | 6483               |
| Maria Isabel Garcia Cortes    | Lilia Pimentel Farfan           | 3RD   | 6422               |
| Dominga Maira Perez Sanchez   | Eira Maria Perez Sanchez        | OTHER | 6390               |
| Maria Eugeni Rodriguez Suarez | Guadalupe Campos Hernandez      | OTHER | 6381               |

# SEMINAR 2009 COURTS

as of Diciembre 31, 2008

## DIRECTOR COURT OF SALES

| DIRECTOR                      | LINE  | PRODUCTION |
|-------------------------------|-------|------------|
| Maria Mariso Casiano Martinez | 3RD   | 50000      |
| Lilia Piaentel Farfan         | 3RD   | 31138      |
| Iliana del Contreras Mendoza  | OTHER | 25143      |
| Guadalupe Caapos Hernandez    | OTHER | 17407      |
| Fabiola Trigueros Padilla     | 3RD   | 17228      |
| Higinia Rit Morales Morquecho | OTHER | 16969      |
| Rosa Lopez Aguilar            | OTHER | 13060      |
| Maria Yanet Garcia Marquez    | OTHER | 11089      |
| Rosalba Pantoja Magdaleno     | OTHER | 9443       |
| Maria de los An Salas Pantoja | OTHER | 9314       |
| Cristina Muñoz Baez           | OTHER | 8467       |
| Laura Dominguez Becerril      | 3RD   | 7547       |
| Ana Garcia Tellez             | OTHER | 7077       |
| Norma Jimenez Canchola        | OTHER | 6487       |



*Maria Mariso Casiano  
Martinez*



*Lilia Pimentel Farfan*

## COURT OF RECRUITING – DIRECTORS AND CONSULTANTS

| CONSULTANT/DIRECTOR           | DIRECTOR                 | LINE  | SEMINAR QUALIFIED RECRUITS |
|-------------------------------|--------------------------|-------|----------------------------|
| Norma Jimenez Canchola        | DIRECTORA                | OTHER | 21                         |
| Lilia Pimentel Farfan         | DIRECTORA                | 3RD   | 20                         |
| Eira Maria Perez Sanchez      | DIR SENIOR               | OTHER | 14                         |
| Higinia Rit Morales Morquecho | DIRECTORA                | OTHER | 13                         |
| Ana Garcia Tellez             | DIRECTORA                | OTHER | 11                         |
| Maria Cristin Gonzalez Sabido | DIR SENIOR               | OTHER | 10                         |
| Dominga Maira Perez Sanchez   | Eira Maria Perez Sanchez | OTHER | 9                          |
| Maria Irene Toledo Jimenez    | DIRECTORA                | OTHER | 9                          |
| Ma Norma Hernandez Mendez     | Norma Jimenez Canchola   | OTHER | 7                          |



*Norma Jimenez  
Canchola*



*Lilia Pimentel Farfan*



*Eira Maria Perez Sanchez*

# PERSONAL PRODUCTION AND RECRUITING

as of Diciembre 31, 2008

## DIRECTORS PERSONAL PRODUCTION SCOREBOARD

| DIRECTOR                      | LINE  | PERSONAL PRODUCTION FOR DICIEMBRE |
|-------------------------------|-------|-----------------------------------|
| Maria Mariso Casiano Martinez | 3RD   | 11022                             |
| Fabiola Trigueros Padilla     | 3RD   | 10002                             |
| Lilia Pimentel Farfan         | 3RD   | 5464                              |
| Higinia Rit Morales Morquecho | OTHER | 3742                              |
| Maria Yanet Garcia Marquez    | OTHER | 3574                              |
| Iliana del Contreras Mendoza  | OTHER | 3437                              |
| Guadalupe Campos Hernandez    | OTHER | 3137                              |
| Rosa Lopez Aguilar            | OTHER | 2826                              |
| Rosalba Pantoja Magdaleno     | OTHER | 2472                              |
| Maria de los An Salas Pantoja | OTHER | 1525                              |
| Ana Garcia Tellez             | OTHER | 1399                              |
| Norma Jimenez Canchola        | OTHER | 1265                              |
| Maria Rosari Centeno Martinez | OTHER | 1185                              |
| Maria Cristin Gonzalez Sabido | OTHER | 762                               |
| Silvia Cristi Limon Gutierrez | OTHER | 702                               |
| Eira Maria Perez Sanchez      | OTHER | 663                               |
| Maria Irene Toledo Jimenez    | OTHER | 624                               |
| Katina Mary Clark Hudson      | 2ND   | 617                               |
| Laura Domingues Becerril      | 3RD   | 613                               |
| Silvia Socorr Estrada Perales | 3RD   | 608                               |
| Cristina Muñoz Baez           | OTHER | 602                               |



*Maria Mariso Casiano  
Martinez*



*Fabiola Trigueros  
Padilla*



*Lilia Pimentel Farfan*

## DIRECTORS PERSONAL RECRUITING SCOREBOARD

| DIRECTOR                      | LINE  | PERSONAL RECRUITS FOR DICIEMBRE |
|-------------------------------|-------|---------------------------------|
| Eira Maria Perez Sanchez      | OTHER | 4                               |
| Norma Jimenez Canchola        | OTHER | 3                               |
| Ana Garcia Tellez             | OTHER | 2                               |
| Maria Irene Toledo Jimenez    | OTHER | 2                               |
| Maria Rosari Centeno Martinez | OTHER | 1                               |
| Maria Cristin Gonzalez Sabido | OTHER | 1                               |
| Higinia Rit Morales Morquecho | OTHER | 1                               |
| Lilia Pimentel Farfan         | 3RD   | 1                               |
| Maria de los An Salas Pantoja | OTHER | 1                               |
| Julieta Roc Tovar Monterrubio | OTHER | 1                               |
| Fabiola Trigueros Padilla     | 3RD   | 1                               |



*Eira Maria Perez Sanchez*



*Norma Jimenez  
Canchola*

# SEMINAR 2009 YEAR-TO-DATE RESULTS

as of Diciembre 31, 2008

## UNIT Y-T-D RECRUITING SCOREBOARD

| DIRECTOR                       | LINE  | # OF NEW RECRUITS |
|--------------------------------|-------|-------------------|
| Rosa Lopez Aguilar             | OTHER | 75                |
| Eira Maria Perez Sanchez       | OTHER | 62                |
| Norma Jimenez Canchola         | OTHER | 52                |
| Lilia Pimentel Farfan          | 3RD   | 49                |
| Guadalupe Campos Hernandez     | OTHER | 38                |
| Maria Irene Toledo Jimenez     | OTHER | 34                |
| Fabiola Trigueros Padilla      | 3RD   | 31                |
| Maria Cristin Gonzalez Sabido  | OTHER | 25                |
| Higinia Rit Morales Morquecho  | OTHER | 21                |
| Ana Garcia Tellez              | OTHER | 20                |
| Laura Dominguez Becerril       | 3RD   | 16                |
| Maria Rosari Centeno Martinez  | OTHER | 15                |
| Maria Yanet Garcia Marquez     | OTHER | 13                |
| Maria de los An Salas Pantoja  | OTHER | 9                 |
| Xatina Mary Clark Hudson       | 2ND   | 8                 |
| Maria Mariso Casiano Martinez  | 3RD   | 7                 |
| Silvia Socorr Estrada Perales  | 3RD   | 6                 |
| Julietta Roc Tovar.Monterrubio | OTHER | 6                 |
| Iliana del Contreras Mendoza   | OTHER | 5                 |
| Silvia Cristi Limon Gutierrez  | OTHER | 3                 |
| Rosalba Pantoja Magdalena      | OTHER | 3                 |



Rosa Lopez Aguilar



Eira Maria Perez Sanchez



Norma Jimenez Canchola

## SEMINAR Y-T-D UNIT PRODUCTION SCOREBOARD

| DIRECTOR                       | LINE  | PRODUCTION |
|--------------------------------|-------|------------|
| Rosa Lopez Aguilar             | OTHER | 268340     |
| Norma Jimenez Canchola         | OTHER | 214138     |
| Eira Maria Perez Sanchez       | OTHER | 183776     |
| Guadalupe Campos Hernandez     | OTHER | 183399     |
| Fabiola Trigueros Padilla      | 3RD   | 163618     |
| Lilia Pimentel Farfan          | 3RD   | 156532     |
| Maria Cristin Gonzalez Sabido  | OTHER | 110070     |
| Laura Dominguez Becerril       | 3RD   | 97899      |
| Maria Yanet Garcia Marquez     | OTHER | 95097      |
| Katina Mary Clark Hudson       | 2ND   | 93110      |
| Maria Irene Toledo Jimenez     | OTHER | 86884      |
| Maria Mariso Casiano Martinez  | 3RD   | 76193      |
| Iliana del Contreras Mendoza   | OTHER | 71244      |
| Silvia Socorr Estrada Perales  | 3RD   | 68811      |
| Rosalba Pantoja Magdalena      | OTHER | 67846      |
| Maria de los An Salas Pantoja  | OTHER | 67256      |
| Higinia Rit Morales Morquecho  | OTHER | 56062      |
| Julietta Roc Tovar Monterrubio | OTHER | 43741      |
| Maria Rosari Centeno Martinez  | OTHER | 43576      |
| Ana Garcia Tellez              | OTHER | 41447      |
| Silvia Cristi Limon Gutierrez  | OTHER | 28913      |
| Cristina Muñoz Baez            | OTHER | 3290       |



Rosa Lopez Aguilar



Norma Jimenez Canchola



Eira Maria Perez Sanchez